

FOR IMMEDIATE RELEASE

February 15, 2018



LATEST NEWS: FNTI Reports 28% Increase in Gross Revenue for 2017

PLANO, Texas – First National Title Insurance Company (FNTI) reported a year-over-year gross revenue increase of 28 percent (27.95 percent) in 2017. Over the two-year period between 2015 and 2017, gross revenues increased by almost 100 percent.

FNTI gross revenues grew to \$97.5 million, primarily due to an increase in our market share of the independent agent business and the positive real estate markets in Texas, Arizona, New Mexico, and Florida—the areas in which FNTI concentrates its efforts. “It is a tribute to our agents and the dedicated effort of our team to get that close to the \$100 million milestone in just under six years,” stated CEO Chris Phillips.

“We continue to emphasize FNTI’s message that this company was created and designed to support and service the hard-working independent agent. The FNTI model is more important than ever as national underwriters expand their influence into the independent agents’ markets,” Phillips added.

As FNTI approaches its seventh year in business, it has rededicated its efforts to being more visible, more involved, and more attuned to the independent agent’s needs. The company’s expanded team provides the staff that can answer the calls, analyze the problems, and educate the agents. The FNTI motto that “People do business with those they know, like, and trust” has never been more relevant.

About First National Title Insurance Company

First National Title Insurance’s mission is to be the independent title agent’s preferred source for its underwriting needs by providing outstanding service and solutions with integrity and respect. FNTI strives to be the underwriter agents rely upon to answer all underwriting concerns, and to be your partner for all educational needs. Our goal is to be the underwriter agents count on to keep the

interests of the independent title agent at the forefront of our efforts. Most importantly, we continue to work hard to become the underwriter that earns your business every day.

For more information about First National Title Insurance, please visit www.fnti.com.